



# BRITISH COLUMBIA CANNABIS RETAIL STORE LICENSING

YOUR ROADMAP



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[www.CannabisLicenseExperts.com](http://www.CannabisLicenseExperts.com)

## Table of Contents

|  |               |
|--|---------------|
| Cannabis Retailer<br>Licensing Journey Map | <b>Page 3</b> |
| Secure your Licences<br>and Authorizations | <b>Page 4</b> |
| Get Licensed Faster                        | <b>Page 5</b> |
| Additional Services                        | <b>Page 6</b> |
| Success Stories                            | <b>Page 7</b> |

# TRUST THE EXPERTS AND GET LICENSED FASTER!

Your path to opening up a Cannabis Retail Store starts here. We're with you, every step of the way



# Cannabis Retailer Licensing Journey Map



**1** | Check your local government or Indigenous Nation's requirements (e.g. zoning, development permits, etc.)



**2** | Review location requirements to ensure the store is eligible for retail store licensing



**3** | Complete the Business Financial Integrity form which must be submitted to the Liquor and Cannabis Regulation Branch (LCRB)



**4** | Gather physical store details (e.g. floor plan, site plan, photos, proposed signage)



**5** | Gather required documents and business information (e.g. incorporation documents, contact information)



**6** | Review and prepare required documents for associates (e.g. Consent for Cannabis Security Screening Form)



**7** | Upload documents to the Liquor and Cannabis Licensing Portal and pay fees (application fee of \$7,500 includes security screening and financial integrity checks + first-year licensing fee of \$1,500)



**8** | Approval in principle is granted if you are eligible to receive a licence and you pass a final inspection



**9** | Review physical security requirements to ensure your store is ready and secure



**10** | Schedule and pass an inspection by the LCRB



**11** | Complete all worker requirements (e.g. Selling It Right certification)



**12** | Order cannabis products from the Liquor Distribution Branch (LDB)



**13** | Report your monthly sales to the LCRB

# Retail in British Columbia

If you're looking to enter the cannabis retail market in British Columbia, we're here to tell you everything you need to know, from securing the necessary licences, to getting your store up and running.

## Secure your Licences and Authorizations

Cannabis retail in British Columbia is regulated by the *Liquor and Cannabis Regulation Branch* (LCRB). The LCRB licenses and monitors private non-medical cannabis retail stores.

The BC Liquor Distribution Branch (LDB) is the sole wholesale distributor of non-medical cannabis in British Columbia. The LDB is the government retailer of recreational cannabis in the province and operates public cannabis stores as well as the sole online e-commerce in the province through the brand, BC Cannabis Stores. Retailers in the province are not permitted to purchase any cannabis products directly from licensed producers or any other source other than the LDB.

Those interested in operating a private cannabis retail store in British Columbia must obtain a licence to do so. There are 2 non-medical cannabis licences offered in British Columbia:



### 1. Cannabis Retail Store Licence

A non-medical cannabis retail store licence allows licensees to sell non-medical cannabis and cannabis accessories in B.C. Licensees can only sell federally approved cannabis products.



### 2. Cannabis Marketing Licence

A marketing licence allows marketers to promote the products of licensed federal cannabis producers to licensed cannabis retail stores and people over 19-years-old.

## Trust The Experts And Get Licensed Faster!

With over 9 years of experience, the team at Cannabis License Experts has submitted over 250 cannabis and psychedelics licence applications, with ZERO REFUSALS from Health Canada or any provincial governments. There are several reasons to trust Cannabis License Experts with your application, including:

1. Once your licensing project begins, one of our Senior Regulatory Specialists will be assigned to guide you through the entire process, effectively acting as your Project Manager for the duration of the application process, all the way through until you are licensed.
2. Our experienced team will help you navigate through the process and ensure your application is completed in a thorough and accurate manner, so you avoid any unnecessary delays.
3. Licensing packages cover all applicable requirements including: Floor plan design, detailed security plan, completion of all application documents, preparation of Standard Operating Procedures (SOPs), site evidence packages, timely response to all RMIs, and more.
4. We offer competitive rates and industry-leading value and results.
5. Our services are not limited to licensing – we offer additional solutions through our own team, as well as a network of partners, covering all the aspects to successfully set up your business.





## Additional Services

Cannabis License Experts prides itself in offering solutions beyond the licensing journey, to help ensure you have the necessary tools to establish your operation. This includes:

- **Business plan services**
- **Gap assessments**
- **Commercial real estate broker services**
- **Facility design (new and retrofit of existing structures)**
- **Production equipment providers**
- **Security equipment tendering**
- **Insurance broker services**
- **Banking services**
- **POS recommendations/setup**
- **Digital platform services**
- **Budtender training (retail)**
- **Interior design**
- **Post-licensing audits**
- **Retainer packages for ongoing consultation**

# Success Stories

## Steve St. Michael

Cannabis 228



"Cannabis License Experts have made our Cannabis application a breeze. No hassles, no trying to call the Government looking for answers wondering where your application is at. You can call your Cannabis License Experts representative at anytime. If they don't have the answer you were looking for they get right on it and provide you with your request."

## Matthew Caton

YIELD Cannabis Co.



"Cannabis License Experts, and their team were retained by our company to help us along the way with a Retail Cannabis License. Brian Wolf along with Kalpna Mistry and their team of experts were there the entire way through the process. At times, when we had questions as clients, their team was always available for support. I feel, without Cannabis License Experts' assistance in this endeavor, we would have been months behind an already competitive process. "

## Omid Meimandi

Power Plant Smoke



"Its been an absolutely pleasure working with CLE. They are extremely knowledgable in this new industry. I was able to obtain a License because of CLE who helped with every step of the Application process. I will be using their services again in the short future."